

REQUEST FOR QUALIFICATIONS & PROPOSAL

CONTRACT PROGRAM MANAGER

The Measure J Traffic Congestion Relief Agency (TRAFFIX) is issuing a Request for Qualifications & Proposal (RFQ/RFP) from qualified firms to provide Contract Program Manager Services for a student transportation program.

PROJECT OVERVIEW

The primary responsibility of the Program Manager under this contract is to provide day-to-day oversight of the TRAFFIX Program ("Program") operations to ensure the delivery of a safe, efficient, and effective student transportation bus service that accomplishes the overarching goal of traffic congestion reduction within the San Ramon Valley.

The Measure J Traffic Congestion Relief Agency (dba TRAFFIX) operates a 22-bus student transportation service at three high schools, two middle schools, and six elementary schools within the boundaries of the San Ramon Valley Unified School District. The San Ramon Valley is comprised of the City of San Ramon, Town of Danville as well as the unincorporated communities of Alamo, Blackhawk, and Diablo.

TRAFFIX is an independent Joint Powers Authority with a 7-member Board of Directors. Day-to-day program administration is provided by a Contract Program Manager, with oversight by a Technical Advisory Committee (TAC), and community input from a Citizens Advisory Committee (CAC).

TRAFFIX is primarily funded by Measure J, the Contra Costa ½-cent transportation sales tax, authorized by the voters for the purposes of providing traffic congestion relief through capital projects and programs, and for the maintenance of the roadway system.

TRAFFIX does not maintain a physical office space and manages its operations primarily through telephone and electronic correspondence. Sale of TRAFFIX bus passes is processed via telephone or its web site, www.RideTRAFFIX.com

Program Management Services SCOPE OF WORK

The primary responsibility of the TRAFFIX Program Manager under this contract is to provide day-to-day oversight of the TRAFFIX Program ("Program") operations to ensure the delivery of a safe, efficient, and effective student transportation bus service that accomplishes the overarching goal of traffic congestion reduction within the San Ramon Valley. The contract scope of work involves the following tasks:

- 1. **Program Administration**: This task involves providing the daily administrative oversight for the Program, which includes:
 - a. Public Interface: Serve as the primary point of contact and the "face" of the program and to the community within the San Ramon Valley. This task involves being available by mobile phone and e-mail during the Program's business hours to respond in a timely manner to inquiries from the public and/or the bus service operator regarding the transportation service. Such inquiries can include both questions regarding the provision of bus service, as well as issues relating to the behavior and discipline of students being transported.

Note: Business hours are defined as the time period that begins when the buses are scheduled to leave the service operator's yard to the completion of all routes in the afternoon. A timely response is defined by the nature and urgency of the contact. For written correspondence, a response time of no longer than one week is sufficient. For general program inquiries communicated by telephone or e- mail, a response time of two business days is sufficient. For safety related concerns or schedule related inquires (i.e., expected bus arrival times), the quickest available response is expected.

- b. *Budget Management*: Work with the Technical Advisory Committee (TAC) to develop an annual operating budget. Work with the Treasurer to submit and process all invoices related to the operation of the Program consistent with the Treasurer's agency protocols and timeframes.
- c. *Contract Management*: Work with the TAC to manage contracts related to the operation of the Program. Primarily, this task involves the management of the contract bus service operator to resolve any issues that may arise in the delivery of the transportation service.
- d. Web Site Management, Oversight and Updates: This task involves working with web consultant to manage the TRAFFIX web site and serve as the Program's primary business transaction location for the purchase of bus passes, an informational resource for the Program's customers and future customers, as well as the location to obtain public records for the Program meeting agendas and minutes. This task also involves updating information on the web site (such as uploading schedules, news updates, meeting agendas, packets and minutes and working with consultants on the web site's on-going maintenance and/or future enhancements.

- e. Records Management: This task involves filing and maintaining the original copies of all official records, contracts, resolutions, invoices and other documentation at the designated TRAFFIX office location within the San Ramon Valley, consistent with the public records act and for auditing purposes. This task also involves providing and responding to any public records requests for Program documents, within the timeframe established by law.
- f. Other Administrative Duties: This work scope includes any miscellaneous duties associated with the oversight of the Program, including checking the TRAFFIX mailbox, via a designated physical address and/or a Post Office Box, a minimum of twice per week.
- 2. **Marketing and Promotion**: This task involves the development and implementation of an annual strategic marketing plan, within the framework of the approved budget, to promote the student transportation service and increase ridership. This task also involves:
 - a. *Personal Interactions*: Attending school, PTA, community, and other meetings and/or venues that would allow the direct promotion of the Program.
 - b. Advertising: Develop and implement an advertising campaign to promote the program through print, radio, web and/or television media as funds would allow and as deemed appropriate. This work task involves coordinating with the Technical Advisory Committee and Citizen Advisory Committee to jointly promote the program.
 - c. Public Communications: Develop and manage a mechanism to communicate with the Program's customer base (or potential customer base) through the development of a newsletter, e-mail news blasts, press releases and any other mechanism deemed to be appropriate.
- 3. **Fare Collection and Management**: This task involves the oversight of the fare collection, and a pass distribution system. This task also includes working with the Treasurer to track fare revenues, issue bus passes, issue refunds, monitor the use of passes, and other related work tasks.
- 4. **TRAFFIX Meetings**: Work with the TAC Chair to coordinate, develop and distribute meeting agendas for TRAFFIX Board, TAC and Citizens Advisory Committee (CAC) meetings, which includes the following tasks:
 - a. Compile and Distribute Agenda Packets: Work with the TAC Chair to develop agendas, work with the assigned City Clerk to certify each agenda, post meeting agendas in public locations, as well as distribute the agendas and agenda packets electronically, via USPS and upload onto the TRAFFIX website.

- b. *Meeting Facilitation*: Prepare, attend, record and facilitate all scheduled TRAFFIX Board, TAC and CAC meetings.
- c. *Meeting Records*: Record, in audio format, all TRAFFIX Board meetings and maintain the audio record as required by law. Generate summary meeting minutes for all TRAFFIX Board and TAC meetings. The meeting records must be filed and available to the public.
- 5. **Program Monitoring**: This task involves a dual monitoring effort. The first effort involves working with the TAC to implement a biennial Program Monitoring effort (with a more comprehensive monitoring effort every 6 years) to demonstrate the effectiveness of the Program in providing traffic congestion relief. The second effort involves working with the contract service operator to monitor and regularly review the service routes for efficiency to ensure that the available buses and other resources are used in the most efficient manner given define program requirements.
- 6. **Program Reporting**: This task involves providing periodic status updates to various governing bodies (such as the Danville Town Council, San Ramon City Council, SRVUSD Board of Trustees, and Contra Costa County Board of Supervisors, Southwest Area Transportation Committee, and the Contra Costa Transportation Authority) and community groups (including the SRV Council of PTAs) on the status and details of the Program.

SELECTION CRITERIA

The firm's proposal will be evaluated based on its responsiveness and demonstrated ability to provide services outlined in the Scope of Work and its responsiveness to the RFP/Q. Final selection will be based on evaluating the firm's combination of experience, competencies, and ability to address the Agency's needs, as well as confirmation of the firm's status as a business enterprise with existing clients. In addition, prior to signing a contract, a firm must demonstrate that they have the required insurance; hold a valid business license in each jurisdiction; and are either: an existing Limited Partnership, Limited Liability Company or for-profit corporation, or, in the case of a sole proprietorship, have filed a fictitious business statement.

PAYMENT FOR SERVICES

This is an annual service contract in an amount to be determined based on the firm's qualifications. The Contractor shall be paid for services rendered and invoiced each month, unless otherwise agreed upon between the Agency and the contractor. Proposers are expected to estimate the price for services per year and complete Form B: Pricing Summary.

TERM OF CONTRACT

The contract would be valid for one year (March, 2016 through March, 2017), with the ability to allow for two (2) one-year extensions upon mutual agreement of the Agency and the Contractor.

INSURANCE COVERAGE

The selected Contractor shall be required to procure and maintain automobile liability of \$300,000 or greater for each occurrence and \$100,000 or greater per person for bodily injury and property damage. If the Contractor hires any employees, Worker's Compensation as required by the State of California, and Employers' Liability Insurance, one million dollars (\$1,000,000) per accident for bodily injury or disease.

RESPONSE FORMAT

All submittals shall include the following information:

- **1. Form "A" Proposer Information:** Please complete all fields listed in Form "A" describing information about the Contractor.
- **2. Form "B" Price Summary:** Please complete all fields listed in Form "B." The price summary shall include an estimate of the cost for services per year for Program Management Services, and consulting. It should also include a fee scale or hourly rate for of additional program tasks.
- 3. Description of Experience and Qualifications: Provide a description of your firm's experience. This should include any relevant information in program management services, school bus transportation, planning and routing, maintaining websites with ecommerce functionality, public speaking, database management and design, e-commerce, and or email marketing systems. Provide a summary of the work experience for all individuals who will provide work under this agreement, along with a description of their familiarity with the San Ramon Valley.
- **4. Work Examples:** Provide brief description of any work done in public transportation, education, or government service sectors.
- **5. Legal Status:** please describe the legal organization of the firm, indicating the type of entity (sole-proprietorship, partnership, or corporation), the number of firm clients, and the length of its existence. In addition, copies of any current business licenses from the Town of Danville, City of San Ramon and County of Contra Costa should be provided.
- **6. References:** Please provide at least three professional references (past clients or employers) relevant to this type of service.

DEADLINE AND DELIVERY

All RFQ/RFP responses must be submitted via email in a single PDF file (preferred method to save resources) or postal mail as follows:

Lisa Bobadilla
City of San Ramon
c/o Measure J Traffic Congestion Relief Agency (TRAFFIX)
2401 Crow Canyon Road
San Ramon, CA 94583
Email: lbobadilla@sanramon.ca.gov

The deadline for the submittal is <u>Thursday</u>, <u>February 18</u>, <u>2016</u> at <u>5:00 p.m.</u>, <u>Pacific</u> Time.

Submittals received after the deadline will not be accepted.

CONTRACTOR SELECTION SCHEDULE

The successful Contractor or Firm shall be selected based on a combination of relevant past experience, qualifications and the cost proposal.

Event	Date
Release RFP/RFQ	January 27, 2016
Proposals Due	Thursday, February 18, 2016
Interviews with Candidates	Monday, February 22, 2016
Successful Contractor Selected	March 2016
Contract Terms Begin	

CONTACT

Contact with any TRAFFIX Board members, TAC members (other than the Point of Contact shown below), or the current Program Manager regarding this Request for Qualifications/Request for Proposals is prohibited and may be grounds for disqualification.

Any questions on this Request for Qualifications/Request for Proposals (RFQ/RFP) shall be directed to the Point of Contact:

Lisa Bobadilla City of San Ramon

E-mail: lbobadilla@sanramon.ca.gov

Phone: (925) 973-2651



FORM A Applicant Information

Applicant Last Name (if in	dividual is applying)	Applicant First Name		Applicant Middle Name	
Other Names Applicant is	known by (if individual is a	pplying)			
Applicant Business Name	(if a Contractor is applying)			
Applicant Business Repre	sentative Name (if Contract	or is applying)			
Applicant Address		City		State	ZIP Code
Phone	Fax		Mobile		
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E-Mail Address	<u>-</u>				



FORM B Price Summary

Annual Contract Cost	\$